



EXPORT-IMPORT OPPORTUNITY SEMINAR

WEDNESDAY, JULY 20, 2011

8:30 A.M. to 1:30 P.M.

PROGRAM AGENDA

- 8:30 A.M.** **Registration**
- 9:00 A.M.** **Welcome Remarks**
Ganiyu Dada, President/CEO, CACC
David Olupitan, Co-Founder, CACC
- Professor Conrad W. Worrill, Director,**
Northeastern Illinois University
Jacob H. Carruthers Center of Inner City Studies
Our Host
- 9:15 A.M.** ***IDENTIFYING MARKETS AND PRODUCT TO/FROM AFRICA, EXPORT-IMPORT***
Ganiyu Dada, President/CEO, Kofa International Co.
- 9:40 A.M.** ***U.S. CUSTOMS & BORDER PROTECTION GUIDELINES ON EXPORT & IMPORT***
Officer Paul Durbak, Custom & Border Protection Officer,
U.S. Customs & Border Protection (CBP)
Jim Schultz, Senior Import Specialist, U.S. Customs & Border Protection (CBP)
- 10:40 A.M.** **BREAK**
- 10:45 A.M.** ***LETTER OF CREDIT AND BANKING GUIDELINES***
JP Morgan Chase Bank Representatives
- 11:15 A.M.** ***EXPORT FINANCING AND WORKING CAPITAL***
John Nevell, Regional Manager, International Trade Program
Small Business Administration (SBA)
- 11:45 A.M.** ***SMALL WORKING CAPITAL FINANCING***
Kyama Kitavi, Loan Officer, ACCION CHICAGO

- 12:00 P.M.** *DOCUMENTATION, SHIPPING AND CLEARING PROCEDURES*
Sander Hos, Director, Transportation/Logistics
NORBIC/Alliance for Illinois Manufacturing
- 12:30 P.M.** *NETWORKING/STATE INFORMATION*
Larry Ivory, President, Illinois Black Chamber of Commerce
- 1:00 P.M.** *COOK COUNTY ASSISTANCE PROGRAM FOR BUSINESSES*
Cook County Bureau of Community Development Representative
- 1:15 P.M.** *QUESTIONS & ANSWERS*
- 1:25 P.M.** *VOTE OF THANKS*
- 1:30 P.M.** *CONCLUSION*